

Message Text

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62

ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 CIAE-00 INR-05 NSAE-00

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66604

DRAFTED BY COMM/BEWT:AJPLANNAGAN

APPROVED BY EB/OCA/REP:LAKLIEFORTH

EUR/EE:DMILLER

COMM/BEWT:JELLIS

EB/ITP/EWT:SHAAS

COMM/TDAD/BEWT:RFSTECHSCHULTE

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FM SECSTATE WASHDC

TO AMEMBASSY SOFIA

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E.O. 11652: N/A

TAGS: EEWT, BU

SUBJECT: BULGARIAN INTEREST IN PLANT MANUFACTURING VALVES
AND PIPE FITTINGS

REF: SOFIA 2136

1. ROCKWELL INTERNATIONAL WOULD BE PLEASED TO REVIEW SPECIFICATIONS FOR PROJECT, AS COMPANY IS CONSIDERING EXPANSION OF ITS VALVE AND PIPE MANUFACTURING OPERATIONS INTO EUROPE. BULGARIANS, HOWEVER, HAVE MISDIRECTED SPECIFICATIONS BECAUSE LOS ANGELES PLANT SOLELY CONCERNED WITH ELECTRONICS PRODUCTS. ROCKWELL'S PITTSBURGH OFFICE WILL TRY TO TRACE SPECIFICATIONS. IN INTEREST OF TIME, SUGGEST ADDITIONAL SET OF SPECIFICATIONS BE SENT TO FOLLOWING: ROBERT W. YEAGER, VICE PRESIDENT INTERNATIONAL, UTILITY AND INDUSTRIAL OPERATIONS, ROCKWELL INTERNATIONAL, 400 NORTH LEXINGTON AVE., PITTSBURGH, PA. 15208.

2. BEGIN FYI. ROCKWELL WAS APPROACHED BY SWINDELL DRESSLER IN
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1973 CONCERNING A JOINT PROJECT IN BULGARIA FOR THE MANUFACTURING

OF VALVES. COMPANY REPLIED NEGATIVELY IN THAT 90 PERCENT OF VALVES WERE CONSIDERED UNSOPHISTICATED. THEIR EVALUTION WAS BASED ON A REVIEW OF ITALIAN LANGUAGE SPECS BY UNNAMED BIDDER. THE OUT-MODED ITALIAN PROPOSAL MAY BE ONE REASON WHY BULGARIA IS INTERESTED IN RECEIVING ROCKWELL PROPOSAL. SHOULD ROCKWELL DECIDE AGAINST SUBMITTING PROPOSAL AFTER HAVING REVIEWED BULGARIAN SPECIFICATIONS, BEWT PREPARED TO CANVASS OTHER U.S. FIRMS CAPABLE OF PARTICIPATING IN PROJECT. ONE COPY OF SPECIFICATIONS ADDRESSED TO DEPARTMENT OF COMMERCE BEWT/TDAD/PLANAGAN WOULD BE APPRECIATED. KISSINGER

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Message Attributes

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Draft Date: 03 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
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Drafter: AJPLANNAGAN
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